

Laundry - Housekeeping - Food Service Chemical Solutions

"A proven alliance that provides a complete
program to profitably grow and
protect your business"

Just The Right Chemistry.®



Integrity In Our Industry Since 1911

Four generations of experience!

The INTEGRA Program ...

The **INTEGRA Program**® delivers far more than products. It adds value to your business by providing a robust network of tools, services, and technology. The **INTEGRA Program**® makes you a trusted resource for your customer and makes your company more profitable.

- Patented proprietary chemical delivery systems
- World class chemistry solutions
- Comprehensive online administrative, sales & service tools
- Technical education and sales training programs
- Extraordinary program support services



Just The Right Service ...

By successfully integrating innovative market solutions with world class service, it offers you a program that says “we care.” Whether you’re looking for assistance in your Laundry, Housekeeping, or Food Service program, there’s a full-service **INTEGRA**® team here for you.





Just The Right Technology ...

The **INTEGRA®** and **DOSE®** systems are a proprietary chemical staging and delivery technology. It is a system by system approach for handling virtually all laundry, food service and housekeeping cleaning challenges. These systems are fashioned around a simple, but very effective concept – wall-mounted activators containing super concentrated liquid chemistry in inverted capsules.

The **INTEGRA® Tool Kit** is a comprehensive online suite of linked software to help our alliance members create a professional administrative look at their own program.

- **INTEGRA® Performance Sales Tracker** – Program sales CRM
- **Institutional Survey Tools** – Data gathering for sales and installations
- **Proposal Builder** – Comprehensive professional proposal generation tool
- **Electronic Service Reporting** - Online customer facing mobile device reporting system
- **Technical Resources** - INTEGRA® store and marketing resources
- **Online Chemical Specialist Certification Program**

Just The Right Chemistry ...

By networking the right people with the right program, naturally you'll find the right chemistry. That's why we've formed performance partnerships with end-users, distributors, and suppliers to create a "partnership circle" that works. If you're interested in a successful cleaning program, it's just what you've been looking for.

Safe - Simple - Sure Chemical Delivery Systems





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